

FOR IMMEDIATE RELEASE

Procurex and Coppervale Team Up to Streamline Energy Procurement

Erie, PA – August 25, 2011 - Coppervale Enterprises Inc., a leading sustainability consultancy to the broadband and telecommunications industry, announced a strategic partnership with [Procurex](#), a provider of expert energy purchasing services.

Coppervale's utility auditing practice has focused primarily on utility bill error correction and tariff savings opportunities. "Electricity is one of the cable industry's largest unmanaged expenses," said Coppervale President, Paul Shmotolokha. "Through our proprietary auditing process, we've been able to uncover millions of dollars in energy costs savings. However, with this partnership, we can now offer an even more comprehensive utility purchase solution for clients in deregulated energy markets."

As a leader in expert purchasing services, Procurex brings [strategic-sourcing project management](#) and state-of-the-art e-sourcing tools to find the best-fit vendors at the best available prices for clients' individual energy needs.

"We are excited to team up with Coppervale," said Procurex CEO, Bret Grady. "Their deep industry knowledge and world class sustainability consultancy is a great fit with [our energy procurement platform](#) and strategies. By combining the resources of Coppervale and Procurex we are able to offer Coppervale's clients a truly end to end solution for energy efficiency, carbon abatement, sustainability, and procurement."

[Procurex Inc.](#) provides expert purchasing services to business clients by improving their purchasing processes, getting better performance from their supply base and adopting best practices in competitive bidding.

Coppervale Enterprises Inc. is an international consultancy that identifies, develops and implements energy efficiency, carbon abatement and sustainability strategies for business enterprises.

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